



Transportation and Logistics

The experience to help clients manage every aspect of acquiring, financing, warehousing, transporting, and protecting vessels, vehicles, and fleets.

Whether our clients are transporting cargo on land, at sea, or by air, the McGlinchey Transportation and Logistics team has both the industry and legal knowledge to address every aspect of handling, warehousing, processing, transporting, and protecting it. Members of our team represent businesses from across the transportation and logistics industry. We have advised aviation, maritime and fluvial transport companies, truckload, less-than truckload, heavy-haul, open-deck and specialty trucking carriers, logistics services and intermodal providers, commercial auto providers and auto dealerships, rail transport companies, equipment manufacturers and lessors, financial and insurance companies and brokers, as well as other entities serving the industry.

Our team works efficiently to bring practical legal and business advice to transportation and logistics companies. We collaborate with clients to problem solve day-to-day business issues as well as address industry trends, including new technologies affecting business models and operations. We understand the array of state and federal laws and regulations that affect commercial auto, trucking, rail and maritime casualty, and other claims. And even though technology often moves faster than insurers to meet the business needs of the industry, our deep knowledge of the business and regulatory landscape enables us to ensure that clients get the protections they need to manage risk effectively.

As a firm recognized nationally for our work serving clients in the consumer financial services industry, we bring deep knowledge of the financial technologies (FinTech) at the heart of the online vehicle companies which are partnering with financing and insurance entities to manage the sale, leasing, and insuring of vehicles for consumers. We advise clients on the regulatory compliance issues associated with FinTech as well as the full range of business law issues, including labor and employment, contracts and transactions, and dispute resolution – and we do so with a practical, business-focused perspective. As one client told *Chambers USA*, McGlinchey lawyers are “. . . equally talented at spotting potential business issues as they are in spotting truly legal issues” and “. . . are also very practical when they provide guidance – it is easy to follow and to understand and share with our business folks.”

What We See on the Horizon

Contact your McGlinchey Transportation and Logistics team for our latest insights about the following:

Technology-driven changes in the industry. New technologies are changing traditional ways of doing business and opening new opportunities for cost savings. Our lawyers are up to the minute on the latest trends that affect how our clients conduct their operations and protect their business interests. We advise clients on the legal, insurance, and related business issues associated with autonomous trucking, car-sharing apps and platforms, on/off insurance for car sharing, app-driven car sales/leasing/insurance, electronic lien and titling services, and whatever the next tech innovation brings.

Blockchain-supported shipment tracking. Emerging blockchain-enabled platforms allow coordination of documents on a shared distributed ledger, virtually eliminating the need for physical paperwork. As companies adopt such platforms, their contracts, approvals, and customs clearance will be faster and more efficient. And with increasing demand for same-day delivery services, blockchain technology provides a superior solution for order tracking and authentication and is scalable in ways traditional technologies are not. Our Transportation and Logistics lawyers follow technology developments closely and will be ready as new business and legal issues arise from their use.

Industry Strengths Sought After by McGlinchey Clients

We partner with our transportation and logistics clients to both protect and grow their businesses and have particular strength advising clients in the areas of:

Maritime financial compliance and insurance compliance. While many large law firms advise on transportation issues, our Transportation and Logistics lawyers have deep experience that others do not advising the complex matrix of regulatory issues governing financial compliance and insurance compliance in the maritime sector.

Vehicles sales and ancillary insurance. Our firm’s national reputation advising on consumer financial services compliance – *Chambers USA* gives us a National ranking in this area – positions us to serve clients in the transportation and logistics industry as no other firm can. We have decades of experience advising vehicle manufacturers and dealers on regulatory issues associated with selling ancillary insurance policies – extended warranties, service contracts, vehicle breakdown coverage, and more.

Commercial vehicles. We assist clients with a variety of operational needs associated with commercial vehicles, from sales and financing of individual units and fleets to liens and foreclosures, insurance, dispute resolution, and lending-related to vehicle security interests.

Online vehicle providers. With deep experience advising financial services companies on technology issues (FinTech), our Transportation and Logistics lawyers bring up-to-date knowledge of both the law and technology to advise companies on the legal and regulatory issues affecting sales, leasing, and insurance of consumer-driven vehicles.

We partner with our clients to address their long-range needs as well as today's operational matters. Beyond advising on regulatory compliance, contracts, and litigation, we work to anticipate the long-term needs of their companies – providing counsel on risk management, indemnification, and other measures to assure the on-going viability of their businesses.

Related Industries

- Chemical and Industrial Services
- Construction
- Financial Services
- Insurance
- Manufacturing
- Technology
- Energy
- Auto Finance
- Electric Vehicles

Related Services

- Consumer Financial Services Compliance
- Litigation
- Appellate
- Products Liability
- Asbestos and Toxic Torts
- Aviation and Aerospace
- Commercial Litigation
- Corporate and M&A
- Creditors' Rights, Financial Restructuring, and Bankruptcy
- Cybersecurity and Data Privacy
- Environmental
- Government Relations, Contracts, and Lobbying
- Intellectual Property
- Labor and Employment

- Maritime
- Real Estate
- Government and Internal Investigations