

Jim Milano talks move to new law firm, ongoing reverse mortgage work

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Member **Jim Milano** (Washington, DC) was profiled in an October 11th article, “Jim Milano talks move to new law firm, ongoing reverse mortgage work,” in *Reverse Mortgage Daily*, during which he discussed his transition to McGlinchey and his ongoing reverse mortgage work and commitment to the industry.

“I continue to do a lot of the same work,” he said. “I support lenders with hyper-technical HECM questions. I can’t talk too much about some of my other work, but it includes working on new private programs that you or others may see in a few months or next year.”

Joining [McGlinchey’s] ranks revealed to Milano that there was depth to its mortgage practice, which includes a fair amount of work in reverse, he said.

“I knew they had a robust consumer finance practice group, and I knew they did auto finance, fintech and student lending,” he said. “I didn’t know how much and how deep their mortgage practice was, and that they were doing so much reverse mortgage work.”

“I never stopped and continue to do the work I was doing,” he said. “When I joined this firm and they put the offer together, they asked me to let them know if there was anything else they can do, so I told them that I’d seen their attorneys at NRMLA meetings.”

He requested that if the firm was not already a member of NRMLA to become one, and they immediately agreed, Milano explained.

“That’s really the only ask I had of these guys, and they recommitted,” he explained. “I think they were members years ago, and so they re-upped their membership. I’m still involved in NRMLA on all of the committees I was involved in before, but now as a member.”

[Read the full article here.](#)

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