

McGlinchey's Mark Edelman Named BTI Client Service All-Star

February 09, 2022



McGlinchey is pleased to announce that **Mark Edelman**, a Member (Partner) in the firm's Cleveland office, has been named a <u>BTI Client Service All-Star</u> for 2022. Mark is one of only 565 attorneys nationwide to be recognized. Recipients of this distinction are selected by corporate counsel for exceptional client service.

Mark is chair of the firm's national Consumer Financial Services Compliance practice group and serves on the firm's Policy (Executive) Committee. He has provided guidance to banks, finance companies, and online lenders throughout the United States on regulatory compliance matters in the arena of consumer financial services for almost 30 years. He counsels clients on a full range of issues including consumer loan documentation, ecommerce, underwriting, licensing, state and federal regulatory examinations and investigations, development of policies and procedures, business strategy, risk management, acquisitions and divestitures, warehouse and other commercial financing, insurance, and structured finance.

According to clients surveyed, "Mark has built a trusted partnership with us," and "he has great expertise and experience."

There is only one way to become a BTI Client Service All-Star: for corporate counsel to single out an attorney for client service exceeding all others — with no prompts or suggestions. Top legal decision makers single out the attorneys delivering the absolute best client service — better than all others. The results of BTI Client Service All-Stars 2022 are based on more than 350 in-depth, independent interviews with top legal decision-makers at the world's most demanding clients. Selected attorneys combine exceptional legal skills and client service prowess to deliver a superior experience.

The survey was conducted by BTI Consulting Group, an organization that specializes in independent research on how clients acquire, manage, and evaluate their professional service providers. Their services include client feedback programs, business development coaching, and client interviews.

Related people

Mark S. Edelman