

# Negotiation Bootcamp: Developing Skills and Strategies

August 03, 2017

McGlinchey Stafford's Women's Initiative Network (WIN) presents

**Negotiation Bootcamp: Developing Skills and Strategies**

a Pearls of Wisdom Event

Thursday, August 3, 2017

Breakfast 7:30 a.m.

Program 8:00 a.m. – 9:00 a.m.

**Metropolitan at the 9**

2017 E. 9th Street

Cleveland, OH 44115

We negotiate every day in social and professional settings and often are not aware of what really works, what techniques are effective and what approaches do not work. A lot of us negotiate intuitively only. **Christine Lipsey** (Baton Rouge) will provide practical guidance on how to become more aware of negotiation techniques, how to properly prepare for negotiations, and how to improve leverage to strengthen negotiation results. Christine is a Member at McGlinchey Stafford and is an Adjunct Professor at Louisiana State University Paul M. Hebert Law Center.

1 Hour CLE, HRCI, and CRCM Credit Pending

Questions? Contact Jennifer Lucas at [jlucas@mcglinchey.com](mailto:jlucas@mcglinchey.com) or (216) 455-5060.

## Related people

Christine Lipsey