

J. Patrick Beauchamp



**of counsel
new orleans**

jbeauchamp@mcglinchey.com

T (504) 596-2711 F (504) 596-2800

Legal Secretary

Gretchen States

gstates@mcglinchey.com

(504) 654-1108

education

Loyola University New Orleans College of Law (J.D., 1973)

Loyola University New Orleans (B.A., English, 1970)

admissions

Louisiana

honors

- *Chambers USA*, Louisiana Banking & Finance: Public Finance
- *Martindale-Hubbell*™ AV Preeminent® Peer Review Rated Lawyer
- Selected in 2013 as a Top Rated Lawyer in banking and finance by American Lawyer Media and *Martindale-Hubbell*™
- *New Orleans CityBusiness* “Ones to Watch” 2017
- *The Best Lawyers in America*® (Banking and Finance Law), 2019–2021

Clients value my ability to execute transactions efficiently and effectively, while weaving protections into their contracts to help minimize risk and prevent problems – both immediately and into the future. Because of my extensive experience and knowledge base, I’m often able to work intuitively on matters, allowing me to quickly identify and break down problems, and then craft solutions. This helps me avoid wasting clients’ time and money as I work to generate favorable outcomes for them. Both my clients and I appreciate the mutual respect we cultivate and maintain with one another.

Widely recognized for his client service by prominent national and regional ranking agencies, J. Patrick “Pat” Beauchamp focuses his practice on counseling clients in real estate, asset finance, and municipal finance matters. Pat brings more than three decades of experience in real estate acquisitions, community development districts, and financings of commercial properties and maritime and energy assets. He also advises clients on issues that arise in term loan, revolving credit, and letter of credit

affiliations

Professional

- American Bar Association
- Louisiana Bankers Association, Bank Counsel Section; served on study committee that drafted the 1991 Mennonite legislation
- Louisiana State Bar Association, Uniform Title Standards Committee, Member
- Louisiana Supreme Court Committee on Bar Admissions, Served as Examiner for property law for eight years; currently serving as Director of Testing
- Louisiana State Law Institute, Lease of Movables Act Committee, Special Advisor
- National Association of Bond Lawyers
- Council of Development Finance Agencies
- The New Orleans Bar Association
- Government Finance Officers Association

what my clients say

"He is a very fine lawyer. He is a great draftsman who drafts very high-quality documents, and also understands and quickly solves problems."

Chambers 2020 Client Commentary

facilities, construction and syndicated loans, restructurings, and workouts.

Pat has gained a reputation for his ability to help lending institutions, municipalities, and individuals untangle the layers of complexities that often threaten to derail transactions by calling upon his decades of experience on both sides of the table in order to offer his clients considered solutions in all phases of a transaction. Simply put, he knows how to get deals done.

A key component of Pat's practice centers on his counsel to both public and private sector clients in all phases of project development. He represents community and economic development districts on real estate and infrastructure finance matters, and advises institutional clients on municipal finance issues, including tax increment financings and new markets, opportunity zones, and historical tax credit transactions.

Pat's extensive knowledge of the Louisiana Civil Code and its unique distinctions as it relates to secured lending transactions has his out-of-state peers frequently calling upon his experience and partnership in matters involving structured finance. His reputation in the maritime finance sector keeps him in demand as special Louisiana counsel to institutional lenders and out-of-state counsel as his collaborative approach to any transaction is widely appreciated.

Pat recognizes that when economic development projects go smoothly, both sides of public-private partnerships collaborate closely and apply incentives, tax credits, and other measures that, ultimately, improve communities. These projects help build roads, schools, and housing facilities, improve infrastructure, drive commerce, create jobs, generate tax revenues, cultivate goodwill, bring people together, and enhance livability. He gains a lot of satisfaction from his role in such endeavors.

Pat understands that clients worry about many issues – for example, the demands of obtaining environmental approvals and meeting other regulatory requirements or the deadline-driven pressures they encounter in

conducting complex, high-stakes transactions – and he does all he can to help alleviate their concerns.

With a flair for communicating complicated concepts so they are easily and fully understood, Pat talks with, not at, clients as they partner together to advance their interests. He thinks through both the subtle details and the far-reaching ramifications of a matter, organizes his thoughts, and then clearly and concisely presents strategies and options to his clients.

Representative Experience

- Local counsel to Texas bank providing construction financing in combination with historic and new market tax credits for rehabilitation and development of landmark building into a national hotel.
- Counsel to Louisiana's largest community development district as an issuer of its special assessment revenue bonds to finance the acquisition and construction of its infrastructure and residential components.
- Counsel to administrative agent and lender syndicate in collaboration with the state agency issuing several tranches of bonds for the acquisition, development, and construction of several new skilled nursing facilities located across the State.
- Local counsel to majority bondholders in connection with the issuer's payment defaults and potential municipal bankruptcy.
- Ongoing representation of ABL and term lender syndicates in administering their respective secured fleet collateral.
- Special counsel to a vertical construction lender in connection with the ongoing development of a major mixed-use community development, the largest of its kind in the region.

presentations

"Targeted Financing Strategies," 2016 CDFA Louisiana Financing Roundtable Conference, New Orleans, LA, November 1, 2016