

Ronnie L. Johnson



member

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Legal Assistant

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education

Louisiana State University Paul M. Hebert Law Center (J.D., 1990)

Baylor University (B.B.A., Economics, Finance, and Management, 1986)

admissions

Louisiana

Texas

U.S. Supreme Court

U.S. District Court for the Eastern District of Louisiana

U.S. District Court for the Middle District of Louisiana

U.S. District Court for the Western District of Louisiana

honors

- *Chambers USA* / Louisiana, Insurance, 2022-2023
- *Martindale-Hubbell* AV Preeminent® Peer Review Rated Lawyer
- *The Best Lawyers in America*® (Insurance Law), 2016–2023

affiliations

Professional

The arena of insurance regulation continues to be highly dynamic – at both the state and federal levels – and most of what I do has to be managed and turned around quickly. Clients know that when they call me I can jump on and address whatever their concern is.

Ronnie L. Johnson advises clients nationwide on insurance regulatory, government relations and procurement, and litigation matters. His clients – based in the U.S. and abroad – include national and international insurance and reinsurance companies, underwriters, and agencies, as well as international manufacturers of automobiles and heavy equipment. He works out of both the firm’s Dallas and Baton Rouge offices. Prior to joining McGlinchey, Ronnie served as Deputy Commissioner of Insurance, Office of Property and Casualty, for Louisiana.

In his insurance regulatory practice, Ronnie represents insurance entities with licensing, market conduct, solvency, and reinsurance matters, and he represents insurance producers in licensing and market conduct matters. In his government procurement practice, Ronnie negotiates contracts and agreements with governmental agencies on behalf of clients. He also counsels clients in responding to requests for proposals issued by governmental agencies,

Ronnie represented Louisiana's Commissioner of Insurance as Chairman of the Louisiana Insurance Rating Commission and was liaison to the Louisiana Insurance Guaranty Association and to the Louisiana Life and Health Insurance Guaranty Association.

- American Bar Association
- Association of Louisiana Lobbyists
- Dallas Bar Association
- Federation of Regulatory Counsel, Board Vice Chair 2023, 2024 Board President & Chair
- Louisiana State Bar Association
- State Law Resources, Inc., Board of Directors
- Federation of Regulatory Counsel
- Texas State Bar Association
- Insurance Council of Texas, Associate Member

what my clients say

"Ronnie Johnson is an active regulatory practitioner. He is always at the table dealing with legislative matters and represents his clients well."

Chambers 2022 Client Commentary

conducts bid protests, and pursues appeals to the district court.

Ronnie represents clients' interests in legislative matters in Louisiana, Texas, and throughout the country. He has represented clients before numerous Louisiana government agencies as well as before agencies and/or legislatures in Mississippi, Arkansas, Ohio, California, Florida, Texas, and the District of Columbia.

Representative Experience

- Represented clients in obtaining the requisite regulatory approvals to acquire control of an insurer
- Represented insurers and insurance producers in regulatory investigations and proceedings
- Represented clients in matters being considered by the NAIC and/or one of its working groups
- Managed 50 state surveys for insurers, insurance producers, pharmacy benefit managers, and ancillary service providers.
- Developed insurance programs and obtained licenses for national and international manufacturers
- Lobbied legislatures in a number of states for insurers, insurance producers, and other businesses
- Represented businesses with regard to contract procurement, including litigation pursuing or defending a protest
- Monitor regulatory, judicial, and legislative activities for surplus lines insurers
- Drafted reinsurance agreements
- Represented insurers in assuming business from other insurers, including state sponsored plans.
- Represented insurers with regard to rate and form filings

- Drafted managing general agent agreements, service agreements, cost sharing agreements, and tax allocation agreements
- Represented clients in mergers and acquisitions
- Coordinated defense of class actions and other litigation on behalf of clients
- Advised clients in corporate governance matters
- Advised clients in forming and licensing new insurance companies
- Represented clients in matters of ethics and campaign contributions

presentations

"Risk Rating 2.0 and Other Flood Insurance Updates," Louisiana Department of Insurance (LDI) Conference 2023, New Orleans, LA, March 28, 2023

"Insurance Referrals, Compensation, and Licensing," 2021 Virtual Consumer Finance Legal Conference, October 13, 2021

publications

Annotations to Surplus Lines Statutes, Sixth Edition, Edited by Ronnie L Johnson, ABA Book Publishing, Tort Trial and Insurance Practice Section, August 15, 2023