



# Commercial Finance and Lending

Working as national, regional, and local counsel, McGlinchey attorneys handle complex and traditional commercial finance transactions.

**Credit Facilities.** We negotiate and document loans in both syndicated and single financial institution transactions with both multiple and single entity borrowers in connection with multistate credit facilities. Our experience includes all types of credit facilities, including the following:

- Asset-based facilities
- Cash-flow facilities
- Distressed facilities
- Import facilities
- Letter of credit
- Leveraged buy-out facilities
- Mezzanine facilities
- Project finance facilities
- Revolving credit facilities
- Securitizations
- Syndicated facilities
- Synthetic lease facilities

- Term loan facilities

**Secured Transactions.** We also have experience in complex credit facilities secured by all types of collateral, including:

- Aircraft
- Chattel paper (both sales and leases and both tangible and electronic)
- Documents of title/bills of lading (both tangible and electronic)
- Fixed assets, including equipment and real estate
- Goods covered by certificates of title
- Interests in titling trusts
- Maritime vessels, both domestic and foreign
- Receivables and inventory, both domestic and foreign

**Economic Sectors.** McGlinchey also has experience in lending in all economic sectors, including the following:

- Chemical
- Commercial real estate (including office and residential/apartments)
- Construction
- Consumer finance (including floor planning and lending to consumer finance companies)
- Export/import
- Health care
- Hospitality (including hotels, restaurants, and casinos)
- Industrial
- Manufacturing
- Maritime
- Motor vehicle
- Oil and gas
- Retail
- Wholesale

## Commercial Finance Clients

We represent all types of clients in the negotiation and documentation of credit facilities, including:

- Banks (domestic and foreign)
- Commercial finance companies
- Equipment finance companies, including lessors
- Institutional investors
- Insurance companies
- Large and small businesses
- Manufacturers
- Mezzanine lenders
- Project finance lenders

- Securities firms
- Venture capital companies

## Initial Contacts

- R. Marshall Grodner

## Related Industries

- Construction
- Financial Services
- Manufacturing
- Real Estate
- Retail, Restaurants, and Recreation
- Energy
- Electric Vehicles

## Related Services

- Corporate and M&A
- Maritime
- MACSTAM
- Creditors' Rights, Financial Restructuring, and Bankruptcy
- Real Estate