



MACSTAM

Clients tell us that one important distinguishing attribute of our real estate practice is the firm's wholly-owned title insurance agencies, MACSTAM Title Company LLC in Louisiana and MACSTAM Title Company (Florida), LLC in Florida.

They value the convenient, under-one-roof cohesion and collaboration we offer by being able to serve as both counsel and title insurance agent. Often if we have a legal question regarding a title, we can walk down the hall or make a phone call and ask a colleague to find a quick answer. With this ability to work with our other partners, we can solve finance, corporate structuring, environmental, and many other issues in connection with issuing title insurance. We also offer preventive measures to prevent problems from arising in the future.

The affiliates operating under the MACSTAM brand serve as agent for the major national title insurance companies and issue title insurance policies to owners, lenders, purchasers, and lessees of property in Florida, Louisiana, as applicable. In addition, we serve clients across the nation in their property dealings these two states, expanding our networks and making our services truly national in scope.

Because of our title insurance agency, we cultivate and maintain close working relationships with other agencies throughout the country. This enables us to use our real estate and title experience and skills to work with those agencies to provide high-quality title insurance services throughout the country – truly a distinguishing capability that clients value.

What We See on the Horizon

Contact the MACSTAM team for our latest insights about the following current and horizon topics and others:

Economic Unpredictability. The fluctuations of interest rates and other financial variables cause a range of uncertainties – and the near future may bring a string of major changes. Our clients rely on us to track developments and counsel them on what’s coming down the pike – importantly, with plenty of time for them to prepare and adjust their business plans. Sometimes that means they need to step up their deal deadlines, and we have proven we know how to work quickly and efficiently to beat the clock.

Zoning In. Increasingly, we see clients trying to situate themselves in the most optimal position to take advantage of the new qualified opportunity zones. We can help them realize these business goals by bringing in experienced strategic advisors within our firm to guide clients in making smart, forward-thinking investments and advancing their interests.

Strengths Sought After by McGlinchey Clients

Our MACSTAM affiliates work closely with several title abstracting companies to provide a full range of title abstract and search services on Louisiana and Florida properties, from policy updates and tax information to complex abstracting for multiple-site and major commercial developments. By examining titles for more than 30 years, the MACSTAM affiliates have amassed files containing titles and abstracts that have traced ownerships back to the 18th century, in French, and across the most tangled inheritances and rights.

MACSTAM’s ability to place title insurance and provide related services creates significant efficiency and increased quality in the delivery of title services and the successful completion of real estate transactions. Sometimes it takes a lot of creativity to remove an obstacle that stands in the way of closing a deal, and we've devised innovative solutions to finalize transactions time and time again. Give us your most difficult and challenging deals and we'll tackle them. We love doing it.

Our attorneys are recognized by *Chambers USA*, *Best Lawyers*, and *Super Lawyers*. They instruct and lecture on title insurance and real estate issues and are active in industry and professional associations, including the American College of Real Estate Lawyers, the American College of Mortgage Attorneys, and the American College of Commercial Finance Lawyers.

Initial Contacts

- R. Marshall Grodner

Related Industries

- Real Estate

Related Services

- Commercial Finance and Lending
- Corporate and M&A
- Environmental